

General Agencies

FOR THE WEEK ENDING

Combined Health/Life

January 22, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$106,614	45
Lemar, Mike	Sunshine State Agency	\$60,764	23

Platinum Producers (\$30,000 - \$50,000)

Barta, Devin M.	Barta Insurance Agency	\$35,208	9
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$33,192	11
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$30,276	1

Gold Producers (\$10,000 - \$30,000)

Senior Insurance Marketing, Inc.		\$29,098	5
James M. Gray, Inc.		\$28,740	3
Hatton, Catherine E.	Long Island Insurance Solutions	\$24,961	18
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$23,591	8
Shackelford, Edward L.	The Assurance Group, Inc.	\$22,919	11
AmeriLife		\$22,277	26
Ahlbum, Tim	Health Coverage Solutions	\$21,804	5
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$21,203	4
Borosak, William J. Jr.	Secure Financial Group, LLC	\$20,771	7
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$16,643	6
Clark, John W.	Senior Solutions Insurance Agency	\$16,079	13
Mednick, Scott E.	Professional Insurance Systems of Florida	\$14,604	13
Rosati, Lisa	Rosati Insurance Agency	\$11,604	4
Savage, Gina	Savage Insurance Agency	\$11,531	4
Concklin, Ron	Rosenberg-Concklin, Inc.	\$11,424	7
Wroblewski, Robert M.	SOS Insurance Group	\$10,730	5
Mangini, Nicholas L.	Mangini Insurance Agency	\$10,584	2

Silver Producers (\$5,000 - \$10,000)

Cancio, Maria	Cancio Insurance Agency	\$9,119	2
Schwartz, Scott J.	Insurance Protection Services	\$8,712	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$8,650	3
Abbatiello, Vincent	Mainstay Retirement Solutions	\$8,436	2
ERIN Marketing, Inc.		\$7,656	3
Iwill Advisors, Inc.		\$7,428	3
Birchard, Natalie K.	Birchard Insurance Agency	\$7,356	3
Hirsch, Susan J.	Hirsch Insurance Agency	\$6,708	5
Edwards, Jackson IV	Edwards Insurance Agency	\$6,564	2
Premier Senior Marketing, Inc.		\$6,192	3
Fekete, Eli	Fekete Insurance Agency	\$6,060	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$5,910	4
Maisonet, Joseph	Maisonet Insurance Agency	\$5,352	1
Lobdell, Deborah H.	Lobdell Insurance Agency	\$5,256	1

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Bronze Producers (\$2,500 - \$5,000)

Merlino, Lisa A.	Merlino Insurance Agency	\$4,956	1
Weir, Maurice L.	Weir Insurance Agency	\$4,884	1
Derevensky, Jackie	Derevensky Insurance Agency	\$4,188	2
Lerner, Stanford J.	Lerner Insurance Agency	\$4,188	2
Holmquist, James A.	Holmquist Insurance Agency	\$4,044	2
FNA Insurance Services, Inc.		\$3,840	2
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$3,839	1
Woods, Judith L.	Woods Insurance Agency	\$3,791	1
Centerstone Insurance & Financial Svcs.		\$3,760	2
American Eagle Consultants, Inc.		\$3,728	7
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$3,708	1
Santo, Bergino J.	Santo Insurance Agency	\$3,624	1
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$3,607	6
Breisinger, Brian L.	Breisinger Insurance Agency	\$3,516	2
Hulett, Jeannie M.	Hulett Insurance Agency	\$3,516	1
Lewis, David	Lewis Insurance Agency	\$3,516	1
Nelson, Clinton R.	MA Plan Services	\$3,504	2
Heller, Mark	Heller Insurance Agency	\$3,443	1
Norgard, Chad M.	Norgard Insurance Group	\$3,396	1
First Insurance Enterprises, Inc.		\$3,372	1
Nickel, Roger T.	Nickel Insurance Agency	\$3,372	1
Haft, Gary S.	JMH Advisors, Inc.	\$3,359	1
Fraser, Daniel	Fraser Insurance Agency	\$3,300	1
GMP Retirement Strategies, Inc.		\$3,300	1
Rowland, Teresa J.	Rowland Insurance Agency	\$3,276	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$3,200	3
Wareheim, James E.	Wareheim Insurance Agency	\$3,192	1
Maisto, Stephen	Senior Health Solutions	\$3,072	2
Stanton, David R.	Gateway Insurance, Inc.	\$2,929	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$2,927	1
Cleveland, Keith E.	Cleveland Insurance Agency	\$2,916	1
Landis, Mark S.	Metro Insurance & Financial Services	\$2,892	2
Roebuck, Jay	Roebuck Insurance Agency	\$2,844	1
Valery, Albert L.	Valery Insurance Agency	\$2,844	1
Dworkin, Earl D.	Dworkin Insurance Agency	\$2,843	1
Rapini, Duane M.	Rapini Insurance Agency	\$2,832	1
Roach, Angela D.	Roach Insurance Agency	\$2,759	1
Hansen, Keith M.	Hansen Insurance Agency	\$2,748	1
Croft Senior Services, Inc.		\$2,736	1
Maisonave, Fernando	Maisonave Insurance Agency	\$2,688	1
Reilly, Frank A.J.	Reilly Insurance Agency	\$2,688	1
World Wide Coverage Corp.		\$2,688	1
Futurity First Insurance Group, Inc.		\$2,592	1
Gempeler, Kenneth R.	Gempeler Insurance Agency	\$2,556	1

Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

January 22, 2017

Diamond Producers (\$20,000 & Above)

Sheldon, Paul, CLU, ChFC	\$30,276
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Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Spink, Chad D.	\$14,520	Sachs, Kerry	\$11,663
Ratliff, Dale III	\$14,388		

Silver Producers (\$5,000 - \$10,000)

Graham, Christopher N., CLU	\$9,804	Fekete, Eli	\$6,060
Schwartz, Scott J.	\$8,712	Kraus, Bernard	\$6,020
Hatton, Catherine E.	\$8,532	Badessa, Joseph J.	\$5,976
Stevens, Jason	\$7,584	Cortes, Viviana J.	\$5,952
Mangini, Nicholas L.	\$7,476	Sanders, Barbara L.	\$5,867
Mankamy, Mary	\$6,804	Rosati, Lisa	\$5,412
Kitay, Laura A.	\$6,480	Payant, Thomas A.	\$5,352
Ahlbum, Tim	\$6,468	Simon, Julie	\$5,256
Edwards, Jackson IV	\$6,168	Vickers, Jordan	\$5,172
Gordon, Aaron	\$6,120	Kornbluh, Gary N.	\$5,040
Jennings, Christopher G.	\$6,120		

Bronze Producers (\$2,500 - \$5,000)

Brannigan, Kenneth J.	\$4,980	Nordstrom, Timothy W.	\$3,708
Mangini, Rosemary	\$4,968	Jennings, Mark	\$3,648
Gonzalez, Roberto A.	\$4,956	Santo, Bergino J.	\$3,624
Depathy, Robert J.	\$4,884	Sweeney, Alexander	\$3,611
Abbatiello, Vincent	\$4,788	Nixon, Valerie	\$3,516
Gilbert, Brian	\$4,740	Miller, Phyllis D.	\$3,480
Benaim, Eduardo	\$4,728	Pekala, David C.	\$3,480
Ranney, Eugene	\$4,656	Barta, Devin M.	\$3,468
Cancio, Maria	\$4,391	Heller, Mark	\$3,443
Chard, Dani L.	\$4,212	Norgard, Chad M.	\$3,396
Torres, Heidi	\$4,164	Strehlke, James A.	\$3,372
Good, Karen	\$4,092	Trembicki, Kenneth	\$3,372
Ottovogio, Xiomara	\$4,008	Larocca, Joseph A.	\$3,359
Graham, Christopher C.	\$4,007	Watson, Danielle	\$3,359
Weingarden, Estelle	\$3,948	Delia, Brian	\$3,300
Hirsch, Susan J.	\$3,936	Preacher, George H.	\$3,300
Dibisceglie, Darrin J.	\$3,900	Strohm, Mark C.	\$3,300
Ulayyet, Fred M.	\$3,839	Aarons, Neill	\$3,276
Woods, Judith L.	\$3,791	Devlin, Monica D.	\$3,276
Dickson, Deeann F.	\$3,779	Feldman, Lois M.	\$3,276
Kempler, Gary S.	\$3,768	Holzman, Robert	\$3,276

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Rowland, Peter R.	\$3,276	Berman, Carol A.	\$2,759
Wareheim, James E.	\$3,192	Carroll, Barbara A.	\$2,748
Boylan, Peter W.	\$3,108	Croft, Sue N.	\$2,736
Schroeder, Zac	\$3,108	Deross, William P.	\$2,688
Lapriola, Frank C.	\$2,988	Horne, Dawn M.	\$2,688
Stanton, David	\$2,929	Maisonave, Fernando	\$2,688
Malooley, Michele A.	\$2,927	Coogan, Bernard J.	\$2,676
Zum Tobel, Marc	\$2,927	Empert, Richard A.	\$2,676
Cleveland, Keith E.	\$2,916	Gallo, Darren M.	\$2,676
Stern, Mindy S.	\$2,848	Reyes, Gustavo M.	\$2,676
Costello, David V.	\$2,844	Roberts, Horace A. III	\$2,675
Dewalt, Geri B.	\$2,844	Moore, Daniel	\$2,628
Hall, James T.	\$2,844	Billingsley-Crawley, Lennea N.	\$2,604
Kleppe, Blake C.	\$2,844	Elfrink, Priscilla	\$2,592
Primack, Neil E.	\$2,844	Parker, Tonia	\$2,592
Roebuck, Jay	\$2,844	Gempeler, Kenneth R.	\$2,556
Santiago, Paul	\$2,844	Landis, Mark S.	\$2,532
Valovich, Stephen A.	\$2,844	Shaffer, Frances	\$2,519
Dworkin, Earl D.	\$2,843	Tantillo, Robert V.	\$2,519
Purificato, Anthony E.	\$2,832		